

Introduction:

# CCM DIGITAL WEEKLY MARKET UPDATE

**January 17th, 2025** 

Section 1

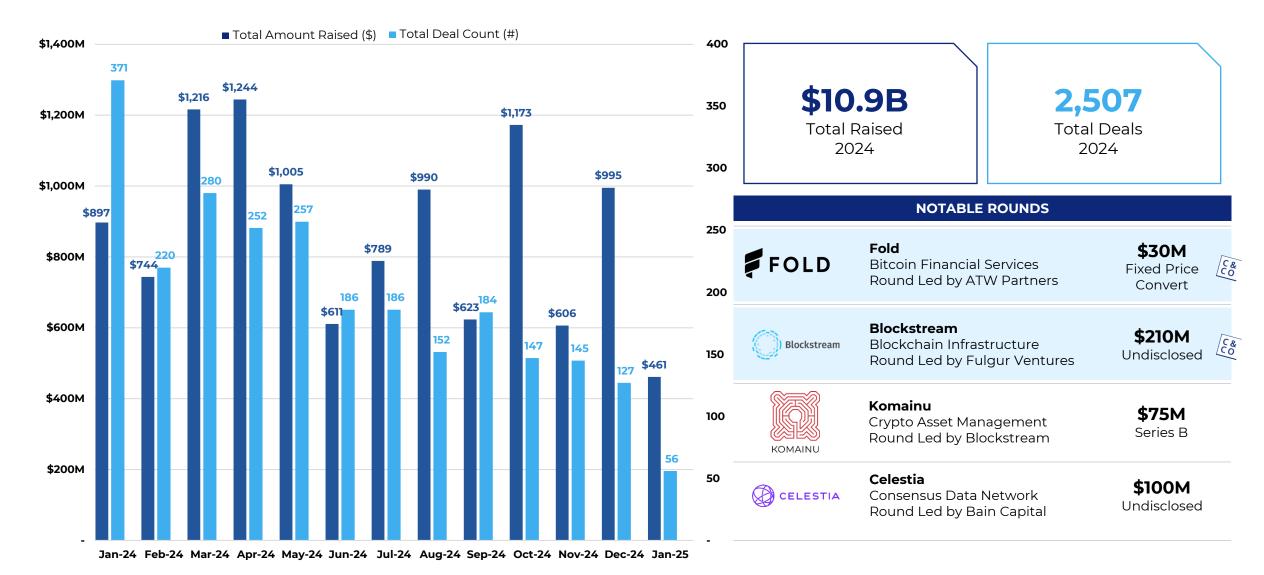
# Blockchain & Digital Assets Capital Markets Update

# **Market Performance – Key Assets and Indices**

					Change	nange			
Asset / Index	Ticker	Price / Level	% 52-Wk	7 Days	30 Days	1 Year	MTD	QTD	YTD
Natural Resources									
Natural Gas (Henry Hub)	HHGAS	\$4.08	92.8%	8.9%	42.3%	27.6%	20.1%	20.1%	20.1%
Bitcoin Network									
Hashprice (\$/PH/Day)	NA	\$56.82	29.9%	2.0%	(10.4%)	(33.6%)	4.3%	4.3%	4.3%
Network Hashrate (EH/s)	NA	763	81.4%	11.8%	(3.2%)	84.8%	0.1%	0.1%	0.1%
Transaction Fees as % of Reward	NA	1.7%	0.6%	(10.4%)	(34.8%)	(89.5%)	59.6%	59.6%	59.6%
Digital Assets									
Bitcoin	ВТС	\$100,184.00	94.4%	5.3%	(5.5%)	134.2%	7.3%	7.3%	7.3%
Ethereum	ETH	\$3,440.90	84.5%	3.3%	(13.9%)	37.0%	3.2%	3.2%	3.2%
Solana	SOL	\$187.84	73.1%	(7.4%)	(16.1%)	87.7%	(1.4%)	(1.4%)	(1.4%)
Ripple	XRP	\$3.18	100.0%	33.8%	27.6%	458.3%	53.0%	53.0%	53.0%
Indices									
S&P 500	SPX	5,949.91	97.7%	0.5%	(2.0%)	24.4%	1.2%	1.2%	1.2%
NASDAQ Composite	COMP	19,511.23	96.7%	0.2%	(3.3%)	30.3%	1.0%	1.0%	1.0%
Valkyrie BTC Miners ETF	WGMI	\$24.57	79.4%	6.1%	(17.0%)	75.8%	10.7%	10.7%	10.7%
Market Volatility Index	VIX	16.12	41.8%	(8.9%)	9.7%	26.9%	(7.1%)	(7.1%)	(7.1%)
Gold	GoldCOMP	\$2,696.27	96.7%	1.3%	1.6%	31.6%	3.5%	3.5%	3.5%
Oil	CL00	\$78.71	90.6%	7.4%	11.3%	8.3%	9.7%	9.7%	9.7%
IG Corp Bond	LQD	\$106.48	93.6%	0.4%	(2.2%)	(3.6%)	(0.3%)	(0.3%)	(0.3%)
HY Corp Bond	HYG	\$79.30	98.7%	0.5%	(0.3%)	2.1%	0.8%	0.8%	0.8%
LT US Treasury	TLT	\$86.76	85.6%	0.8%	(4.0%)	(10.1%)	(0.7%)	(0.7%)	(0.7%)
Real Yields									
5Y TIPS	DFII5	2.2%	95.7%	13.1%	19.8%	38.3%	12.0%	12.0%	12.0%
10Y TIPS	DFII10	2.2%	95.7%	(1.3%)	8.2%	32.5%	0.0%	0.0%	0.0%

Source: FactSet, St. Louis FED, Glassnode as of January 15, 2025

# Recent Fundraising (Total Amount Raised + Deal Count)



# **Recent Crypto & Blockchain M&A Statistics**

# **MONTHLY M&A VOLUME AND DEAL COUNT**

Dollar Volume — Deal Count Average Deal Count per Month: 16



Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23 Sep-23 Oct-23 Nov-23 Dec-23 Jan-24 Feb-24 Mar-24 Apr-24 Jun-24 Jul-24 Aug-24 Sep-24 Oct-24 Nov-24 Dec-24 Jan-25

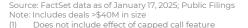


SELECTED M&	A DEALS IN 2024		
Target	Buyer	Amount (\$M)	Target Country
Bridge	stripe	\$1,100	USA
Bitstamp	Robinhood 📝	\$200	Luxembourg
STRONGH <b></b> ∂LD	Bitfarms	\$175	USA [c
GRIID	CleanSpark <b>♦</b>	\$155	USA
Desiweminer	BITDEER	\$140	USA

Source: Pitchbook as of January 19, 2025

# Select Recent Financings by Publicly Traded Crypto Related Companies

Closed Date	Issuer		Size as a % of Market Cap	Financing Type	Investor	Maturity	Interest / Div.	Conversion Price / Premium	Warrants / % Coverage	Warrant Terms	Expected Dilution %	Δ% in Stock Since Ann.
1/14/2025 (Announced)	Applied Digital Corporation (HPC Segment)	\$900 (Up to \$5B)	-	Perpetual Preferred & Common Equity	Macquarie Asset Management	-	12.750%	-	-	-	-	+14.6%
12/17/2024	CleanSpark	\$650	21.2%	Convertible Senior Notes	Syndicated	6/15/2030	None	\$14.80; 20%	-	-	15.0%	(3.7%)
12/16/2024	Riot Platforms	\$594	13.8%	Convertible Senior Notes	Syndicated	1/20/2028	0.750%	\$14.86; 33%	-	-	12.0%	+3.4%
12/6/2024	IREN Limited	\$440	18.1%	Convertible Senior Notes	Syndicated	6/15/2031	3.250%	\$16.81; 30%	-	-	13.9%	(5.0%)
12/5/2024	Core Scientific	\$550	12.3%	Convertible Senior Notes	Syndicated	6/15/2031	None	\$22.49; 43%	-	-	8.1% <sup>(1)</sup>	(16.1%)
12/4/2024	MARA Holdings	\$850	9.6%	Convertible Senior Notes	Syndicated	6/1/2031	None	\$34.58; 26%	-	-	7.6%	(27.4%)
12/2/2024	Applied Digital Corporation	\$150	9.5%	Senior Secured Note	Macquarie Equipment Capital	5/27/2026	0.250%	-	1.0M; 6.7% Coverage	\$9.66 Strike	0.5%	(11.9%)
11/26/2024	Bitdeer Technologies Group	\$360	35.2%	Convertible Senior Notes	Syndicated	12/1/2029	5.250%	\$15.95; 43%	-	-	24.7%	+75.8%
11/21/2024	MicroStrategy	\$3,000	14.3%	Convertible Senior Notes	Syndicated	12/1/2029	None	\$672.40; 55%	-	-	2.4%	+16.4%
11/20/2024	MARA Holdings	\$1,000	14.7%	Convertible Senior Notes	Syndicated	3/1/2030	None	\$25.91; 23%	-	-	12.0%	(5.5%)
11/4/2024	Applied Digital Corporation	\$450	28.4%	Convertible Senior Notes	Syndicated	6/1/2030	2.750%	\$9.75; 33%	-	-	21.4%	+13.1%
10/25/2024	TeraWulf	\$500	20.4%	Convertible Senior Notes	Syndicated	2/1/2030	2.750%	\$8.48; 33%	-	-	15.4%	(2.0%)





# **Publicly Traded Crypto Comparables**

	Enterprise	Share		Share	Price % Chang	е	'24 – '26	2024E Mar	gin	EV / Rev	enue	EV / EBIT	DA
Company Name	Value (\$M)	Price	% <b>52-Wk</b>	MTD	YTD	Since Listing	Rev CAGR	Gross Profit	EBITDA	2024E	2025E	2024E	2025E
Crypto Wallets / Exchanges													
Coinbase Global	\$77,464	\$274.93	78.6%	10.7%	10.7%	10.0%	5.4%	85.6%	47.1%	13.0x	12.7x	27.6x	27.7x
SBI	7,130	25.50	90.6	2.3	2.3	147.1	4.8	NA	NA	0.8	0.8	NA	NA
Exodus Movement	1,169	35.36	52.8	15.3	15.3	33.4	NM	55.6	32.8	12.2	9.4	37.3	20.5
Coinshares International	585	7.42	83.1	(0.3)	(0.3)	36.7	7.2	90.4	63.2	4.2	3.9	6.6	5.2
Bakkt Holdings	532	24.17	60.8	(2.4)	(2.4)	(90.3)	NM	NA	NA	NA	NA	NA	NA
WonderFi Technologies	135	0.21	72.1	1.3	1.3	(81.6)	13.7	NA	20.4	3.5	3.0	17.4	11.0
Mogo	86	1.21	53.8	(11.0)	(11.0)	(95.1)	NM	NA	9.2	1.69	1.6	18.5	10.9
Mean							7.8	77.2	34.5	5.9	5.2	21.5	15.1
Median							6.3	85.6	32.8	3.9	3.5	18.5	11.0
Payments and Infrastructure													
Canaan	\$596	\$1.94	59.3%	(5.4%)	(5.4%)	(78.4%)	62.5%	(33.2%)	(42.2%)	2.3x	1.3x	NM	7.6x
Bitcoin Depot	155	1.60	45.5	(1.2)	(1.2)	(84.0)	NA	15.1	5.9	0.3	0.3	4.7	3.7
Sinohope Tech	110	0.24	47.3	(1.1)	(1.1)	24.2	NA	NA	NA	NA	NA	NA	NA
Ebang International Holdings	(193)	6.13	43.2	7.2	7.2	(96.1)	NA	NA	NA	NA	NA	NA	NA
Mean							62.5	(9.1)	(18.2)	1.3	0.8	4.7	5.7
Median							62.5	(9.1)	(18.2)	1.3	0.8	4.7	5.7
Crypto Investing / Diversified													
MicroStrategy	\$110,144	\$360.62	66.4%	24.5%	24.5%	5,910.3%	5.2%	73.2%	6.2%	NM	NM	NM	NM
Coinshares International	585	7.42	83.1	(0.3)	(0.3)	36.7	7.2	90.4	63.2	4.2	3.9	6.6	5.2
OSL Group	473	0.97	77.2	0.6	0.6	278.1	NM	NA	NA	NA	NA	NA	NA
Mean							6.2	81.8	34.7	4.2	3.9	6.6	5.2
Median							6.2	81.8	34.7	4.2	3.9	6.6	5.2
Crypto Banking / Custody													
Galaxy Digital Holdings	\$6,708	\$19.53	89.2%	12.6%	12.6%	(6.7%)	31.4%	NA	29.3%	9.6x	7.0x	32.7x	27.0x
Mean							31.4	NA	29.3	9.6	7.0	32.7	27.0
Median							31.4	NA	29.3	9.6	7.0	32.7	27.0

# **Common Stock Comparison - Bitcoin Mining Companies Trading Metrics**

Control   Cont						Share Price % Ch	nange		EV / Current Met					rojected Metri			
	Company Name	EV (\$M)	Mkt. Cap Cap (\$M)	Share Price (\$)	% 52-Wk	MTD	YTD	Prop Hashrate (EH/s)	Ann. BTC (1) Production	Capacity (MW)	Hashspread (\$/PH/Day)	2024E Prop. Hashrate (EH/s)	2025E Prop. Hashrate (EH/s)	2024E Revenue	2025E Revenue	2024E EBITDA	2025E EBITDA
	Core Scientific (3)	\$6,865	\$7,086	\$14.53	78.0%	(6.6%)	NA	\$359.4	18.7x	\$7.3	28.4x	\$314.9	NA	13.4x	11.9x	43.3x	38.1x
	S Marathon Digital <sup>(4)</sup>	1,625	6,039	18.15	53.2	(20.1)	0.2	30.5	1.4	1.6	2.4	32.5	NA	2.6	1.6	13.8	4.3
	S Riot Blockchain (5)	2,594	4,804	13.46	73.3	3.6	31.8	82.4	4.0	2.2	5.6	74.3	56.0	7.0	3.8	12.8	13.2
Northern Data   Na   183   3,242   4888   889   183   123   9884   154   154   158   184   4004   184   143   588   416   4204   184   1	BitDeer <sup>(6)</sup>	4,189	4,599	20.84	77.2	(0.4)	(3.6)	470.7	22.9	4.7	44.3	355.0	69.8	11.9	6.1	NM	20.9
	S CleanSpark <sup>(7)</sup>	2,254	3,354	11.20	45.3	(6.8)	21.6	57.6	2.7	2.6	3.9	60.9	45.1	4.7	2.6	8.4	5.9
Standword   100   2,401   2,401   2,401   2,401   68.8   68.8   69.2   10.2   247.5   10.1   12.3   28.2   180.5   77.4   17.1   17.2   28.3   28.2   18.5   18.5   19.5	Northern Data (8)	3,163	3,242	49.93	89.9	19.3	(2.1)	988.4	15.4	5.9	NA	400.4	NA	14.5	5.8	43.6	11.1
∑ Instructor(1)         2.28         2.390         11.55         72.6         (11.9)         17.6         73.9         3.4         4.5         4.6         73.9         45.8         6.3         3.0         14.6           In Applied Digital (II)         2.299         2.118         8.37         74.4         [80]         9.6         NA         NA         8.2         NA         NA <td>Hut 8 Mining (9)</td> <td>2,928</td> <td>2,700</td> <td>26.26</td> <td>82.2</td> <td>(3.9)</td> <td>28.2</td> <td>532.3</td> <td>26.1</td> <td>4.4</td> <td>NA</td> <td>NA</td> <td>NA</td> <td>17.3</td> <td>10.7</td> <td>11.1</td> <td>22.5</td>	Hut 8 Mining (9)	2,928	2,700	26.26	82.2	(3.9)	28.2	532.3	26.1	4.4	NA	NA	NA	17.3	10.7	11.1	22.5
	S TeraWulf (10)	2,401	2,495	6.18	66.5	(12.2)	9.2	247.5	12.1	12.3	28.2	180.5	77.4	17.1	8.2	38.3	16.1
3 Cipher Mining         1,736         1,657         5.24         65.6         (1,45)         12.9         128.6         5.9         5.3         7.4         128.6         49.6         11.5         5.6         30.5           ½ Bitfurful <sup>1(3)</sup> 76         858         5.27         28.8         1.9         65         27.3         5.1         1.3         3.3         NA         NA         1.5         1.5         NA           5 Bitfurful <sup>1(3)</sup> 594         765         167         42.7         (13.5)         121         46.4         2.2         1.8         3.4         28.3         17.0         3.1         1.4         10.9           5 Bit Digital         321         511         3.69         64.3         (10.0)         25.9         178.6         7.9         3.8         22.3         53.6         NA         3.0         1.7         8.8           5 Hive         244         3.88         3.14         56.7         (17.6)         10.2         44.4         1.9         1.9         3.5         40.7         16.3         2.1         1.2         NA           5 DMC <sup>(5)</sup> 35         52         0.25         46.6         (18.0)         5.8	S Iris Energy (11)	2,291	2,390	11.55	72.6	(11.9)	17.6	73.9	3.4	4.5	4.6	73.9	45.8	6.3	3.0	14.6	5.8
Second Computer   Figure   F	H Applied Digital (12)	2,299	2,118	8.37	74.4	(6.0)	9.6	NA	NA	8.2	NA	NA	NA	10.6	6.9	39.9	20.5
S Bitfarms [N]         594         763         1.67         42.7         (13.5)         12.1         46.4         2.2         1.8         3.4         28.3         17.0         3.1         1.4         10.9           S Bit Digital         321         511         3.69         64.3         (10.0)         25.9         178.6         7.9         3.8         22.3         53.6         NA         3.0         1.7         8.8           S Hive         244         388         3.14         56.7         (17.6)         10.2         44.4         1.9         1.9         3.5         40.7         16.3         2.1         1.2         67.7           ½ Stronghold Digital         124         73         3.98         59.3         (17.0)         15.1         49.7         1.6         1.0         5.0         NA         NA         NA         1.7         1.2         NM           S DMG <sup>[IS)</sup> 35         52         0.25         46.6         (18.0)         5.8         20.3         0.9         0.5         NA         20.6         11.7         1.4         NA         NA           S Argo Blockchain (IR)         86         41         0.62         21.4         (18.8)	S Cipher Mining	1,736	1,957	5.24	65.6	(14.5)	12.9	128.6	5.9	5.3	7.4	128.6	49.6	11.5	5.6	30.5	9.6
S Bit Digital 321 511 3.69 6.43 (10.0) 2.5.9 178.6 7.9 3.8 2.23 53.6 NA 3.0 1.7 8.8  S Hive 244 388 3.14 567 (17.6) 10.2 44.4 1.9 1.9 1.9 3.5 40.7 16.3 2.1 1.2 6.7  Stronghold Digital 124 7.3 3.98 59.3 (17.0) 15.1 49.7 1.6 1.0 5.0 NA	Bitfufu <sup>(13)</sup>	716	858	5.27	28.8	1.9	6.5	27.3	5.1	1.3	3.3	NA	NA	1.5	1.5	NA	NA
S Hive 244 388 3.14 56.7 (17.6) 10.2 44.4 1.9 1.9 1.9 3.5 40.7 16.3 2.1 1.2 6.7  Stronghold Digital 124 73 3.98 59.3 (17.0) 15.1 49.7 1.6 1.0 5.0 NA NA NA 1.7 1.2 NM  S DMC <sup>(S)</sup> 35 52 0.25 46.6 (18.0) 5.8 20.3 0.9 0.5 NA 20.6 11.7 1.4 NA NA  S Argo Blockchain (16) 86 41 0.62 21.4 (14.8) 10.4 31.7 1.7 0.7 4.1 NA	S Bitfarms <sup>(14)</sup>	594	763	1.67	42.7	(13.5)	12.1	46.4	2.2	1.8	3.4	28.3	17.0	3.1	1.4	10.9	3.0
Stronghold Digital   124   73   3.98   59.3   (17.0)   15.1   49.7   1.6   1.0   5.0   NA   NA   1.7   1.2   NM	S Bit Digital	321	511	3.69	64.3	(10.0)	25.9	178.6	7.9	3.8	22.3	53.6	NA	3.0	1.7	8.8	3.8
S DMC <sup>(15)</sup> 35       52       0.25       46.6       (18.0)       5.8       20.3       0.9       0.5       NA       20.6       11.7       1.4       NA       NA         S Argo Blockchain (16)       86       41       0.62       21.4       (14.8)       10.4       31.7       1.7       0.7       4.1       NA	S Hive	244	388	3.14	56.7	(17.6)	10.2	44.4	1.9	1.9	3.5	40.7	16.3	2.1	1.2	6.7	2.7
S Argo Blockchain (16)       86       41       0.62       21.4       (14.8)       10.4       31.7       1.7       0.7       4.1       NA       NA       NA       1.8       14.8       53.5         Image: Second or of the control of the contr	Stronghold Digital	124	73	3.98	59.3	(17.0)	15.1	49.7	1.6	1.0	5.0	NA	NA	1.7	1.2	NM	6.6
BIT Mining   22   33   4.15   59.7   (3.5)   (17.7)   384.7   NA   NA   NA   NA   NA   NA   NA   N	S DMG <sup>(15)</sup>	35	52	0.25	46.6	(18.0)	5.8	20.3	0.9	0.5	NA	20.6	11.7	1.4	NA	NA	NA
Soluma (17)       125       23       2.10       23.9       (21.6)       5.2       186.2       8.3       2.5       12.4       NA       NA       NA       NA       NA       NA       NA         S Greenidge Generation       80       22       1.78       32.7       (16.8)       14.8       100.3       1.1       0.7       28.3       26.8       NA       1.3       1.4       10.2         S SAITech Limited       17       18       0.60       33.4       (34.8)       (22.1)       NA	S Argo Blockchain <sup>(16)</sup>	86	41	0.62	21.4	(14.8)	10.4	31.7	1.7	0.7	4.1	NA	NA	1.8	14.8	53.5	NM
Figure Generation 80 22 1.78 32.7 (16.8) 14.8 100.3 1.1 0.7 28.3 26.8 NA 1.3 1.4 10.2  S SAITech Limited 17 18 0.60 33.4 (34.8) (22.1) NA	BIT Mining	22	33	4.15	59.7	(3.5)	(17.7)	384.7	NA	NA	NA	NA	NA	NA	NA	NA	NA
S SAITech Limited 17 18 0.60 33.4 (34.8) (22.1) NA	Soluna (17)	125	23	2.10	23.9	(21.6)	5.2	186.2	8.3	2.5	12.4	NA	NA	NA	NA	NA	NA
	Greenidge Generation	80	22	1.78	32.7	(16.8)	14.8	100.3	1.1	0.7	28.3	26.8	NA	1.3	1.4	10.2	NM
S_SATOTECHNOLOGIES (18) 11 8 014 306 (74) (71) 198 10 06 NA NA NA 10 14 NA	S SAITech Limited	17	18	0.60	33.4	(34.8)	(22.1)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	S SATO Technologies (18)	11	8	0.14	30.6	(7.4)	(7.1)	19.8	1.0	0.6	NA	NA	NA	1.0	1.4	NA	NA
Median (11.9) 9.9 82.4 3.7 2.5 5.3 67.4 45.8 3.9 3.0 13.8	Median					(11.9)	9.9	82.4	3.7	2.5	5.3	67.4	45.8	3.9	3.0	13.8	9.6

Source: FactSet as of January 15, 2025. Mining operating metrics as of December 2024

S Self-Mining and Hosting S Self-Mining Only H Hosting Only

(1) Assumes price of \$105,000 per Bitcoin and production figure annualized based on December 2024 production (2) Hashspread calculated as hashspread \* implied operating capacity (fleet efficiency \* hashrate) \* 24 hrs \* 365 days (3) Cash and debt on balance sheet figures reflect issuance of convertible note (4) Cash and debt on balance sheet figures reflect issuance of convertible note (7) Cash and debt on balance sheet figures reflect issuance of convertible note. MW capacity reflects MW under contract (8) Cash on balance sheet based on EUR to USD FX rate as of April 10, 2024 (9) Capacity represents energy capacity under management (10) Price of electricity excludes the benefit of demand response or ancillarly services revenue. Hashrate represents total installed hashrate. Cash and debt on balance sheet figures reflect issuance of convertible note. Capacity excludes Nautilus due to the sale to Telen Energy (11) Hashrate represents total installed hashrate. Cash on the balance sheet reflects issuance of convertible note (12) MW capacity only includes capacity dedicated towards crypto hosting operations. Cash and debt on balance sheet figures reflect issuance of convertible note (13) Hashrate represents total hashrate represents total on balance sheet figures reflect issuance of convertible note (13) Hashrate represents total hashrate represents total on balance sheet figures reflect issuance of equity (16) Electricity price represents the average cost for 2023 (17) Efficiency includes a mix of prop and hosted miners. Capacity includes managed capacity (18) Hashrate represents total installed hashrate



# **Common Stock Comparison - Bitcoin Mining Companies Operating Metrics**

		Most Current Mining Metrics							Financial Metrics							
Company Name	Prop. Hashrate (EH/s)	Efficiency (J/TH)	Capacity (MW)	Power Cost (\$/MWh)	Revenue (\$/MWh)	GP Margin (\$/MWh)	Hashspread (\$/PH/Day)	BTC Mined Monthly (#)	2024E Prop. Hashrate (EH/s)	2025E Prop. Hashrate (EH/s)	2024E Rev. 2 Growth	2024E Gross Margin	2024E EBITDA Margin	Total BTC Cas Holdings (#)	sh on B. Sheet De (\$M)	ebt on B. Sheet (\$M)
Core Scientific (3)	19.1	• • • •	934	•						•			30.9%			
		24.6		\$43	\$102	\$59	\$35	291	21.8	NA	2.3%	25.9%		NA	\$803.0	\$1,042.5
S Marathon Digital <sup>(4)</sup>	53.2	19.4	1025	55	129	74	34	890	50.0	NA	62.1	(17.9)	18.8	44,893	2,014.3	2,468.7
S Riot Blockchain <sup>(5)</sup>	31.5	21.9	1160	38	114	76	40	516	34.9	46.3	32.4	33.1	54.6	17,722	355.7	6.3
BitDeer <sup>(6)</sup>	8.9	31.4	895	41	80	39	29	145	11.8	60.0	(4.8)	21.1	11.1	594	651.3	452.7
S CleanSpark <sup>(7)</sup>	39.1	17.6	853	46	142	96	41	668	37.0	50.0	119.1	56.2	55.1	9,952	771.2	716.0
SH Northern Data (8)	3.2	NA	538	41	NA	NA	NA	164	7.9	NA	190.7	70.1	33.2	NA	268.4	190.3
SH Hut 8 Mining (9)	5.5	NA	665	29	NA	NA	NA	89	NA	NA	54.4	47.4	155.7	10,171	72.3	297.3
S TeraWulf <sup>(10)</sup>	9.7	19.2	195	78	130	52	24	158	13.3	31.0	102.7	56.3	44.7	NA	523.9	500.0
S Iris Energy <sup>(11)</sup>	31.0	15.0	510	45	167	121	44	529	31.0	50.0	181.9	64.6	42.8	NA	538.6	440.0
H Applied Digital <sup>(12)</sup>	NA	NA	280	NA	NA	NA	NA	NA	NA	NA	81.6	12.0	26.5	NA	508.2	593.6
S Cipher Mining	13.5	18.9	327	27	132	105	48	234	13.5	35.0	18.5	58.9	37.9	1,344	25.3	0.0
SH Bitfufu (13)	26.2	21.1	556	74	118	45	23	111	NA	NA	NA	8.2	NA	1,720	142.7	0.0
S Bitfarms <sup>(14)</sup>	12.8	21.0	324	44	119	75	38	211	21.0	35.0	31.0	(20.0)	28.4	934	72.9	1.7
S Bit Digital	1.8	27.8	84	57	90	33	22	32	6.0	NA	140.3	43.4	33.9	742	151.3	0.0
S Hive	5.5	22.0	128	48	114	66	35	103	6.0	15.0	3.0	9.4	31.5	2,805	7.2	19.4
SH Stronghold Digital	2.5	32.0	130	43	78	36	27	63	NA	NA	(1.3)	62.3	(1.4)	10	4.5	53.4
S DMG <sup>(15)</sup>	1.7	23.0	65	NA	109	NA	NA	32	1.7	3.0	16.4	44.9	NA	406	18.4	9.7
S Argo Blockchain <sup>(16)</sup>	2.7	32.5	115	50	77	27	21	39	NA	NA	(7.4)	(5.1)	3.4	2	2.5	47.6
SH BIT Mining	0.1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	9.9	0.0
S/H Soluna (17)	0.7	26.0	51	30	96	66	41	12	NA	NA	NA	NA	NA	NA	8.8	22.6
S/H Greenidge Generation	0.8	28.7	122	73	87	14	10	56	3.0	NA	(10.4)	NA	12.5	NA	7.6	69.5
S SAITech Limited	NA	26.0	NA	NA	96	NA	NA	NA	NA	NA	NA	NA	NA	NA	11.2	0.0
S SATO Technologies (18)	0.6	NA	20	35	NA	NA	NA	9	NA	NA	(13.8)	NA	NA	34	0.2	7.2
Median	5.5	22.5	324	44	1111	62	35	128	13.4	35	31.0	38.2	31.5	1,139	72.9	47.6

Source: FactSet as of January 15, 2025. Mining operating metrics as of December 2024

Note: Debt excludes financial and operating leases

S Self-Mining Only H Hosting Only

(1) Revenue / MWh calculated as hashprice of \$60.0/PH/day divided by fleet efficiency divided by 24 (2) Hashspread calculated as hashprice of \$60.0/PH/day minus hashcost; hashcost calculated as power cost/MWh \*24\* fleet efficiency (J/TH) / 1000 (3) Cash and debt on balance sheet figures reflect issuance of convertible note (4) Cash and debt on balance sheet figures reflect issuance of convertible note (5) Cost of power ned its (6) Cash and debt on balance sheet figures reflect issuance of convertible note. MW capacity reflects MW under contract (8) Cash on balance sheet as of April 10, 2024 (9) Capacity represents under management (10) Price of electricity excludes the benefit of demand response or ancillarly services revenue. Hashrate represents total installed hashrate. Cash and debt on balance sheet figures reflect issuance of convertible note. Capacity excludes Nautilus due to the sale to Talen Energy (11) Hashrate represents total installed hashrate. Cash on the balance sheet reflects issuance of convertible note (13) Hashrate represents total installed hashrate under management (14) Price of electricity represents the average cost for 2023 (17) Efficiency includes a mix of prop and hosted miners. Capacity flight Hashrate represents total installed hashrate represents total installed hashrate.



# **Bitcoin Mining Transactions Since June 2017**

EV/MW (\$K)	Deal Value (\$M)	Target Location	<u>Target</u>	Buyer	Date
N/A	N/A	Oklahoma	51 MW Bitcoin Mining Facility	BitFuFu	1/16/2025
\$4,657	\$23	Montreal, Canada	Metropolitan Site for Tier-3 Data Center (Expansion)	Bit Digital	12/30/2024
\$14	\$1	Northeast British Columbia, Canada	Natural Gas Assets Of Erikson National Energy Inc	Gryphon Digital Mining	12/10/2024
N/A	\$12	Spartanburg, SC	Spartanburg Property	Data Journey	12/4/2024
\$408	\$14	Ethiopia	Ethiopian Mining Data Centers and Mining Machines	BIT Mining	12/3/2024
N/A	N/A	Hansford County, TX	Wind Farm	MARA Holdings	12/3/2024
N/A	\$4	West Texas	Acquisition of New Site in West Texas called Stingray	Cipher Mining	11/26/2024
N/A	N/A	Alabama	Leased a new Data Center with 11 MW of capacity	Core Scientific	11/6/2024
N/A	N/A	Hannibal,OH and Hopedale, OH	Two Operational Data Centers	MARA Holdings	11/5/2024
N/A	N/A	Findlay, OH	Greenfield Data Center	MARA Holdings	11/5/2024
N/A	N/A	N/A	Acquisition of Reactor.xyz	DMG Blockchain Solutions	10/28/2024
N/A	N/A	Ethiopia	Acquire a majority stake in an 80-MW Bitcoin Mining Facility	BitFuFu	10/22/2024
N/A	N/A	N/A	Secured 800 additional acres of land	Iris Energy	10/16/2024
N/A	N/A	West and North Texas	Signed Option Agreements to Acquire three sites from Juvo Energy	Cipher Mining	10/15/2024
N/M	\$46	Montreal, Canada	Acquired Enovum Data Centers	Bit Digital	10/14/2024
N/A	\$88	Lake Ontario, Western New York (Upstate)	Ground Lease at Lake Mariner Facility	TeraWulf	10/10/2024
\$1,840 <sup>(1)</sup>	\$92	Berwick, PA	TeraWulf's 25% share in Nautilus and full control on legacy PPA	Talen Energy Corp	10/3/2024
N/A	\$6	Clinton, MS	Two Bitcoin Mining Sites and Associated Land	CleanSpark	9/17/2024
N/A	N/A	Texas	Power and Land Acquisition for Rosa Data Center	Soluna Holdings	9/16/2024
N/A	\$28	Knoxville, TN	Seven Bitcoin Mining Facilities	CleanSpark	9/11/2024
\$225 <sup>(2</sup>	\$68	West Texas	300 MW Data Center Site in West Texas	Cipher Mining	8/27/2024
\$5 <b>7</b> 0 <sup>(3)</sup>	\$175	Kennerdell, PA	Stronghold Digital Mining	Bitfarms	8/21/2024
\$517	\$2	Louisiana	2.9 MW of bitcoin mining operations	Gryphon Digital Mining	8/20/2024
N/A	N/A	Cotulla, TX	Reveille datacenter site	Cipher Mining	8/13/2024
N/A	N/A	Paraguay	100 MW Site in Paraguay	HIVE Blockchain Technologies	7/31/2024
\$597 <sup>(4)</sup>	\$93	Kentucky	Block Mining	Riot Platforms	7/23/2024
N/A	N/A	West Texas	205MW for a site in West Texas	Hut 8	7/9/2024
N/A	N/A	Clarington, OH	Monroe County Port Authority	Bitdeer	6/28/2024
\$1,047 <sup>(5)</sup>	\$155	Cincinnati, OH	GRIID Infrastructure	CleanSpark	6/27/2024
\$430	\$26	Georgia	Five New Bitcoin Mining Facilities in Georgia	CleanSpark	6/18/2024
	N/A N/A \$155	West Texas Clarington, OH Cincinnati, OH	205MW for a site in West Texas  Monroe County Port Authority  GRIID Infrastructure	Hut 8 Bitdeer CleanSpark	7/23/2024 7/9/2024 6/28/2024 6/27/2024 6/18/2024

Source: FactSet; Pitchbook; Public filings, Cohen & Company Capital Markets intelligence





# **Bitcoin Mining Transactions Since June 2017 (cont'd)**

Date	Buyer	Target	Target Location	Deal Value (\$M)	EV/MW (\$K)
6/13/2024	Bitfarms	120MW site in Sharon, Pennsylvania	Sharon, PA	\$4	\$313
5/29/2024	Northern Data	Penguin Group	Asuncion, Paraguay	N/A	N/A
5/24/2024	Northern Data	300MW of data center location	Corpus Christi, TX	N/A	N/A
5/9/2024	CleanSpark	75 MW of Bitcoin Mining Sites	Wyoming	\$19	\$250
3/15/2024	Marathon Digital Holdings	200MW Data Center from Applied Digital	Garden City, TX	\$87	\$437
3/11/2024	Greenidge	Mississippi & North Dakota Sites	Mississippi, ND	N/A	N/A
3/5/2024	Undisclosed Buyer	Mirabel Facility of Argo Blockchain	Mirabel, Canada	\$6	\$1,220
2/27/2024	CleanSpark	Three Turnkey Bitcoin Mining Facilities (MS)	Mississippi	\$20	N/A
2/27/2024	CleanSpark	Bitcoin Mining Facility in Dalton, GA	Dalton, GA	\$3	N/A
2/1/2024	Ionic Digital	Bitcoin Mining Assets of Celsius Mining	Hoboken, NJ	N/A	N/A
12/19/2023	Marathon Digital Holdings	Two Bitcoin Mining Facilities (TX and NE) of Generate Capital	Granbury, TX / Kearney, NE	\$179	\$458
12/12/2023	Millenium	Gibbons Creek Power Facility	Grimes County, TX	N/A	N/A
12/12/2023	Northern Data	300MW Corpus Christi Site from Saxet	Corpus Christi, TX	N/A	N/A
11/27/2023	HIVE Blockchain Technologies	Certain Assets of Turis AB	Boden, Sweden	\$2	\$375
11/15/2023	NYDIG	Greenidge Generation's South Carolina Mining Site	Spartanburg, SC	\$28	\$636
11/6/2023	Cipher Mining	Black Pearl Mining Site of Trinity Mining Group	Winkler County, TX	\$9	N/A
11/2/2023	Quantum Expeditions	Badgerland Mining Club (WholeCo, Mining Only)	Canada	\$3	\$2,600
9/15/2023	Celsius	Core Scientific's Cedarvale Site	Ward County, TX	\$45	\$209
6/21/2023	Arkon Energy	200MW Data Center from Amber Group	Hannibal, OH	N/A	N/A
6/21/2023	CleanSpark	Two Bitcoin Mining Facilities from Coinmaker / Makerstar	Dalton, GA	\$9	\$465
5/25/2023	Fahrenheit	Celsius Network (WholeCo, Includes Non-Mining Assets)	Hoboken, NJ	N/A	N/A
5/4/2023	BlockQuarry	Blockchain Energy Services (WholeCo, Includes Non-Mining Assets) <sup>(1)</sup>	Cheyenne, WY	\$1	\$200
4/11/2023	Bitfarms	Baie-Comeau, Quebec Hydro Power Facility	Baie-Comeau, Canada	\$2	\$82
2/7/2023	Hut 8 Mining	U.S. Bitcoin Corp (WholeCo, Mining Only) <sup>(2)</sup>	Medicine Hat, AB / Drumheller, AB / Niagara Falls, N	\$495	\$678
1/27/2023	Akerna	Gryphon Digital Mining (WholeCo, Mining Only)	New York	\$125	\$4,456
1/12/2023	Evergreen Sustainable Enterprises (Cryptorica)	Toro Energía Sociedad Anonima (WholeCo, Includes Non-Mining Assets) (3)	Alajuela, Costa Rica	\$3	\$3,438
12/28/2022	Galaxy Digital Holdings	Helios Facility of Argo Blockchain	Dickens County, TX	\$65	\$361
12/1/2022	U.S. Bitcoin Corp	Certain Assets of Compute North	King Mountain, TX	\$222	\$793
11/22/2022	Foundry Digital	Certain Assets of Compute North	North Sioux City, SD / Big Springs, TX / Minden, NE	\$14	\$824
11/1/2022	Generate Capital	Certain Assets of Compute North	Wolf Hollow, TX / Kearney, NE	\$106	\$265



# **Bitcoin Mining Transactions Since June 2017 (cont'd)**

Date	Buyer		Target Location	Deal Value (\$M)	EV/MW (\$K)
10/12/2022	Crusoe Energy Systems	Great American Mining (WholeCo, Includes Non-Mining Assets)	Dickinson, ND	N/A	N/A
9/9/2022	CleanSpark	Certain Assets of Mawson Infrastructure Group	Dalton, GA	\$43	\$531
8/18/2022	Vinanz	Certain Assets of of Valereum	Nebraska	\$1	N/A
8/9/2022	CleanSpark	Certain Assets of Waha Technologies	Washington, GA	\$16	\$450
4/24/2022	American Premium Water	CloudXchange DataCentre (WholeCo, Mining Only)	Singapore / Malaysia / TX, USA	\$46	N/A
2/17/2022	Redivider Blockchain	EnergyX (WholeCo, Includes Non-Mining Assets)	College Station, TX	N/A	N/A
1/31/2022	Advanced Mining Group	Vbit Technologies (WholeCo, Mining Only)	United States, Canada, Kazakhstan	\$105	N/A
11/29/2021	Windmill	KingHash (WholeCo, Includes Non-Mining Assets)	Singapore	N/A	N/A
11/9/2021	Bitfarms	Hydro Power Facility	Moses Lake, WA	\$27	\$1,112
9/27/2021	Northern Data	Bitfield (WholeCo, Mining Only) (1)	Amsterdam, Netherlands	\$355	N/A
8/24/2021	Blockstream	Spondoolies (WholeCo, Includes Non-Mining Assets)	Ness Ziona, Israel	N/A	N/A
8/14/2021	Britannia Mining	Bullet Blockchain (WholeCo, Mining Only)	Aktobe, Kazakhstan	N/A	N/A
7/6/2021	TRON Group	American Crypto Systems (WholeCo, Mining Only)	Boise Valley, ID	N/A	N/A
6/4/2021	The9	Montcrypto (WholeCo, Includes Non-Mining Assets)	Calgary, Canada	N/A	N/A
4/8/2021	Riot Blockchain	Whinstone (WholeCo, Mining Only)	Rockdale, TX	\$651	\$2,169
4/5/2021	500.com (BIT Mining)	Bee Computing (WholeCo, Includes Non-Mining Assets)	Hong Kong, Hong Kong	\$100	N/A
4/1/2021	Future Fintech Group	Nanjing Ribensi Electronic Technology (WholeCo, Mining Only)	Sichuan Province, China	\$1	N/A
2/10/2021	LUXXFOLIO Holdings	WestBlock Capital (WholeCo, Mining Only)	New Mexico	\$4	\$293
12/30/2020	Wize Pharma	Cosmos Capital (Mawson Infrastructure Group) (WholeCo, Includes Non-Minir	ng Assets) Sydney, Australia	\$66	N/A
12/10/2020	CleanSpark	ATL Data Centers (WholeCo, Includes Non-Mining Assets)	College Park, GA	\$26	\$1,315
11/23/2020	HIVE Blockchain Technologies	GPU.one (WholeCo, Mining Only)	New Brunswick, Canada	\$19	\$374
10/7/2020	Argo Blockchain	Certain Assets of GPU.one	Quebec, Canada	\$14	\$696
3/30/2020	HIVE Blockchain Technologies	9376-9974 Quebec (Subsidiary of Cryptologic) (WholeCo, Mining Only)	Quebec, Canada	\$4	\$123
11/18/2019	Northern Data	Whinstone US (WholeCo, Mining Only)	Netherlands, Louisiana, Texas	\$135	\$676
3/26/2018	HIVE Blockchain Technologies	Kolos Norway (WholeCo, Mining Only)	Ballangen, Norway	\$12	\$409
1/14/2018	Blockchain Mining	Backbone Hosting Solutions (WholeCo, Mining Only)	Quebec, Canada	\$437	N/M
11/1/2017	Riot Blockchain	Kairos Global Technology (WholeCo, Mining Only) <sup>(1)</sup>	Miami Beach, FL	\$12	N/A
6/14/2017	HIVE Blockchain Technologies	Certain Assets of Genesis Mining	Reykjanes, Iceland	\$45	N/M
Median					\$491



Section 2

# **CCM Overview**

# **CCM** at a Glance

CCM is a full-service boutique providing investment banking and capital markets advisory services to corporations, financial sponsors, investors and institutions with a focus on the blockchain and digital asset sector

CCM's full suite of banking products includes:

# M&A

- Mergers and recapitalizations
- Spin-offs, carve-outs, and divestitures
- Leveraged buyouts
- Review of strategic alternatives
- Dual track efforts

# **Capital Markets**

- IPO execution
- SPACs
- Direct Listing & Reverse Takeover (RTO)
- Private placements
- PIPFs
- Convertible debt

# **Digital Coverage**

- Exchanges and trading
- Bitcoin mining and data centers
- Banking and custodians
- Payments
- DeFi and DePIN
- Tokenization

92 deals announced or closed since 1Q 2021

\$48.7B+ in announced M&A

~1,000 institutional investors contacted

\$7.7B+ in financing transactions

Offices in Menlo Park and New York

















# Team with Deep Capital Raising, Advisory and Industry Experience

### **INVESTMENT BANKING & BLOCKCHAIN COVERAGE**



**DAN NASH** 

### Co-founder **Head of Investment Banking**

- · Previously, Global Head of Internet Investment Banking at Wells Fargo
- · Prior to Wells Fargo, CFO of MachineZone, Technology Investment Banking at Bank of America



# Luxor Ranked #1 Banker in Bitcoin Mining in

# 2024 (12/31/2024)

### **CHRISTIAN LOPEZ**

### Head of Blockchain and **Digital Infrastructure**

- Previously, Vice President at **Broadhaven Capital Partners**
- Prior to Broadhaven, Guggenheim, GM Asset Management, and UBS
- MBA. Columbia Business School





### Co-founder **Head of Capital Markets**

- Previously, Head of SPACs and a senior member of the equity syndicate desk at Wells Fargo Securities
- · Prior to WFS, Bear Sterns and Dahlman Rose



**BRANDON SUN** 

**Managing Director, SPAC Origination** & Capital Markets

- Previously, Head of SPAC Advisory at Deutsche Bank
- MBA, Yale School of Management



# 23 IPOs & 100 Extensions Raising \$4.6B+ in Capital

**Select Recent Transactions** 

Announced

\$4.7B Combination

Financial Advisor / Capital

Markets Advisor

🥑 Webull

\$48.7B+ in Announced M&A



Hennessy Capital Investment Corp. VII

Announced

STRONGH@LD

Sale to

₱Bitfarms

\$125M Equity Value

plus Assumption of

\$50M Debt

Exclusive Financial

Advisor

\$175M IPO Lead Left Bookrunner

þlum Plum Acquisition Corp. IV Acquisition Corp. IV

\$172.5M IPO Lead Left Bookrunner

\$175M IPO Lead Left Bookrunner

2024

F PEAK

Acquisition of

**300MW** 

**Data Center** 

Exclusive Financial

Advisor

2024

FACT II

Acquisition Corp.



**GARY QUINN** 

**Vice Chairman EMEA Investment Banking** Blackstone Credit Suisse NAAC



STEVE WEINER

**Managing Director** 

J.P.Morgan Morgan Stanley



**MAGGIE CHOU** 

Vice President

Broadhaven CHICAGO



ZAC COSTELLO



**CAPITAL MARKETS** 

WILLIAM LEVIN

**Vice President** 









**CIANA CURRAN** 

**Associate** 







**Associate** 

**MIZUHO** 



**Associate** 

CHICAGO



Analyst





**Associate** 

NAVIGATION leo capital



**Analyst** 



# 21 Closed PIPEs & Financings Raising \$7.7B+

2024



\$30M Fixed **Price Convert** Exclusive Placement Agent

ESGEN \$387M Combination SUNERGY & \$18M Capital Raise

2024

Financial Advisor / Capital Markets Advisor



Financial Advisor / Capital Markets Advisor / Placement Agent



# CCM's Leading, Dedicated Blockchain and FinTech Team

# **Dedicated Team**



### **CHRISTIAN LOPEZ**

Head of Blockchain and Digital Infrastructure

HASHRATE INDEX

> Named Top Investment Banker in Bitcoin Mining

Top Bitcoin
Mining
Investment
Bankers in 2024
(12/31/2024)

Top Investment
Bankers in
Bitcoin Mining
in 2023
(12/29/2023)

2022's Top Investment Bankers in Bitcoin Mining (1/17/2023)



MAGGIE CHOU Vice President



Associate



URTAJ SINGH Associate



FRANK MEDINA Analyst

# **Select Recent Transactions**

### **Announced**

STRONGH @LD

\$125M Equity Value plus Assumption of \$50M Debt Sale to

### Bitfarms\*

**Exclusive Financial Advisor** 

Stronghold shareholders will receive 2.520 shares of Bitfarms for each share of Stronghold, representing a consideration of \$6.02 per share and a 71% premium to SDIG 90-day VWAP

### **Announced**



\$4.7B Combination with



Webull

Exclusive Financial Advisor / Lead Capital Markets Advisor

SK Growth Opportunities, announces combination with leading U.S. based digital investment platform, Webull

#### 2024



Blockstream

\$210M Financing

**Exclusive Financial Advisor** 

Blockstream raised \$210 million in convertible note and secured loan financing to expand its large-scale hosting services

### Announced



\$381M Combination with



Exclusive Financial Advisor / Lead Capital Markets Advisor

Fold, a premier gateway for Bitcoin financial services in the U.S., announces combination with FTAC Emerald

### 2024



\$30M Fixed Price Convert

**Exclusive Placement Agent** 

Fold raised \$30 million in convertible note financing to fund their business plan ahead of De-SPAC listing with FTAC Emerald

### 2023 - 2024



Acquisition of

**Two 300MW Data Center** 

Exclusive Financial Advisor

Peak Mining, a Northern Data Group company, and global Bitcoin miner, announces the purchase of two data center locations in Corpus Christi, Texas

### In-Market

#### 5+ Transactions

Financial and Capital Markets Advisor / Placement Agent

### 2023



Acquisition of

200MW Data Center

Exclusive Financial Advisor

2021



\$125M Financing

Financial Advisor

### 2021

Cipher Mining

\$2B Combination /

\$383M PIPE
Good Works Acquisition Corp.

GWAC

Financial Advisor /

Co-Placement Agent \*

2021



Calada



Fusion

ACCIDING SERVICES

EXCLUSIVE Financial Advisor\*

NEO

Sale to

C\*boe

Exclusive Financial Advisor\*

2021 2021

280 CapMarkets

Merger with

Exclusive Financial Advisor\*

FRANKLIN TEMPLETON INVESTMENTS
\$1.75B Acquisition of

LexingtonPartners

2021

Cloud9

Sale to

Financial Advisor\*



\$1.75B Acquisition of

2021

OShaughnessy
ASSET MANAGEMENT
Financial Advisor\*

SYMPHONY

Exclusive Financial Advisor\*





# CCM is a Leading Advisor for Companies Going Public in the Last 2 Years





36
deals closed in 2024

deals announced in 2024

\$1.5B+
in financing
transactions in 2024

\$23.2B+
in total transaction
value in 2024

# **Team with Significant M&A Experience**

# **Dedicated Team**



# **STEVE WEINER**Managing Director, Investment Banking

- Previously, Technology M&A Investment Banking at Morgan Stanley and J.P. Morgan
- 15 years of multifaceted experience in investment banking and corporate finance
- Robust background in buy and sell-side M&A, across a diverse set of sectors, with over 50 M&A advisory deals representing more than \$200BN in deal value
- MBA, The Wharton School, BA, Pennsylvania State University



# **DAN NASH**

Co-Founder & Senior Managing Director, Head of Investment Banking

- Previously, Global Head of Internet Investment Banking at Wells Fargo Securities
- MBA, UC Berkeley, UPenn, London School of Economics

**Select Recent Transactions** 

### In-Market

Digital Assets

Sole Sellside Advisor

In-process sale of a leading low-cost, environmentally beneficial, vertically integrated crypto asset mining company

# occiming company

# Announced FOLD

\$381M Combination with



Exclusive Financial Advisor / Lead Capital Markets Advisor

Fold, a premier gateway for Bitcoin financial services in the U.S., announces combination with FTAC Emerald

2022



Merger with



Buyside Advisor

Shift, a dominant end-to-end auto ecommerce platform transforming the used car industry announces merger with CarLotz

### Announced

STRONGH JLD

\$125M Equity Value plus Assumption of \$50M Debt Sale to

### Bitfarms

Exclusive Financial Advisor

Stronghold shareholders will receive 2.520 shares of Bitfarms for each share of Stronghold, representing a consideration of \$6.02 per share and a 71% premium to SDIG 90-day VWAP

2023 - 2024



Acquisition of

**Two 300MW Data Center** 

Exclusive Financial Advisor

Peak Mining, a Northern Data Group company, and global Bitcoin miner, announces the purchase of two data center locations in Corpus Christi, Texas

2020



Postmates \$2.6B Sale to



Sole Sellside Advisor\*

Postmates, a local food delivery service of restaurant-prepared meals and other goods announces sale to Uber

2022



Sale to



Sellside Advisor

2022

Elon Musk

\$44B Acquisition of



Sole Buyside Advisor\*

Offerpad.

\$3B Combination with

S U P E R N O V A

Sole Sellside Advisor\*

2022

### **Vestiaire Collective**

Acquisition of

TRADESY

Sole Buyside Advisor\*

2021

Cipher

2021



\$2B Combination with / \$982M Combination with / \$382M PIPE \$150M PIPE



Sellside Advisor / Co-Placement Agent

2020

THUNDER BRIDGE

Sellside Advisor / Co-Placement Agent\*



\$500M Sale to



Sole Sellside Advisor\*

eero

2019

Sale to



Sole Sellside Advisor\*

2019 VMWare

\$2.6B Acquisition of



Buyside Advisor\*

\$3B Combination with

**Home**Advisor

Sellside Advisor\*

<sup>\*</sup>Transactions completed at prior firms

# **A Leading Team for IPO**



\$180M Proceeds



\$190M Proceeds



\$2.6B Proceeds



\$345M Proceeds



\$81M Proceeds



Spin Off Tegna



\$225M Proceeds

chewy

\$963M Proceeds



\$443M Proceeds



\$168M Proceeds dun & bradstreet

\$1.8B Proceeds



\$16B Proceeds **FARFETCH** 

\$1B Proceeds First Data

\$3.3B Proceeds

**GROUPON** 

\$805M Proceeds



\$1.5B Proceeds **!** LifeLock

\$141M Proceeds Linked in

\$406M Proceeds **LITHIA** 

\$28M Proceeds Medallia

\$303M Proceeds **Paymentus** 

\$230M Proceeds

R T

\$332M Proceeds



\$288M Proceeds RIVIAN

\$10.5B Proceeds Robinhood 🕖

\$2.4B Proceeds **\$** sprinklr

\$347M Proceeds TESLA

\$276M Proceeds THREDUP

\$179M Proceeds

Tradeweb

\$1.2B Proceeds



\$100M Proceeds **Ui** Path

\$1.3B Proceeds vroom

\$538M Proceeds yahoo!

\$1.4B Proceeds Zulily

\$291M Proceeds zynga,

\$1B Proceeds

Note: Presented transactions were completed at prior firms

# Leveraging Deep Relationships with the Investment Community

**C** &

CO

CCM Has Established Contact with 1,000+ Institutional Investors Since Inception

COHEN & COMPANY

CAPITAL MARKETS -

# **FUNDAMENTAL LONG-TERM PARTNERS**



































# **BLUE CHIP PRIVATE EQUITY PARTNERS**



































# THOUGHT LEADING HEDGE FUNDS

























COLBECK Crestline









PRIVATE CREDIT /STRUCTURED CAPITAL PARTNERS

Cohanzick





























ATALAYA

















# **CCM's Thought Leadership In The Press**

# **Bloomberg**

**DAN NASH**, CO-FOUNDER AND HEAD OF INVESTMENT BANKING, DISCUSSES THE FLEXIBILITY OF SPACS IN A TOUGH MARKET WITH BAILEY LIPSCHULTZ

<u>Deal-Needy SPACs Scour the Globe for Targets as Deadlines Loom</u> (4/8/2023)

# crunchbase news

"FOR 15 MONTHS THERE HAS BEEN NO ABILITY TO BRING A COMPANY TO MARKET [via IPO]"

- Jerry Serowik, Head of Capital Markets

<u>Little Evidence Of Frozen IPO Market Thawing Out? (3/30/2023)</u>



"CCM CLOSED A STRONG 2022. CCM ANNOUNCED OR CLOSED TRANSACTIONS THAT REPRESENT OVER \$18B IN M&A VOLUME AND NEARLY \$5B IN CAPITAL RAISED"

Cohen & Company Capital Markets Continues Strong Growth
Despite Tumultuous Capital Market Environment (1/19/2023)



**CHRISTIAN LOPEZ** PLACED #1 FOR TOP INVESTMENT BANKERS IN BITCOIN MINING

Top Bitcoin Mining Investment Bankers of 2024 (12/31/2024)

# **Forbes**

"MUCH OF THE CONCERN IN THE CRYPTO WORLD IS LACK OF REGULATORY CLARITY—THE INDUSTRY WOULD WELCOME SENSIBLE GUIDELINES WITHIN WHICH TO OPERATE, SO LONG AS IT DOESN'T STIFLE INNOVATION,"

- Christian Lopez, Head of Blockchain

**How Does the SEC Regulate Crypto?** (5/8/2023)

# THE GLOBE AND MAIL\*

"AFTER A YEAR WITH HIGH-PROFILE SCANDALS LIKE THE COLLAPSE OF FTX, REGULATION WILL BE A DOMINANT THEME FOR THIS SECTOR IN 2023."

- Christian Lopez, Head of Blockchain

Why the blockchain still has a future, despite its past (2/14/2023)

# crunchbase news

**DAN NASH**, SENIOR MANAGING DIRECTOR AND HEAD OF INVESTMENT BANKING DISCUSSES FUTURE M&A

<u>Forecast: Startup M&A Could Pick Up in 2023 As Fundraising</u>
<u>Tightens Further (1/17/2023)</u>

Section 3

# **Selected Case Studies**

# CCM Acted as Placement Agent and Exclusive Financial Advisor on Fold's \$30M Crossover Round, Funding Fold's Business Plan Ahead of De-SPAC Listing with FTAC Emerald

### **Announced**



# \$381M Combination with



# \$30M Fixed Price Convert

Exclusive Financial Advisor and Placement Agent

# **Treasury of 1,000 BTC**



**575K**Accounts Created

**\$40M+**Rewards Distributed

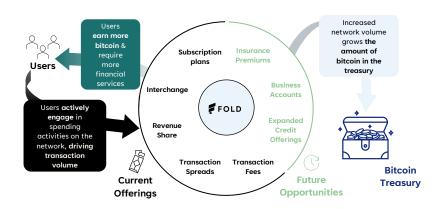
\$50M+ Monthly Volume

### **Transaction Overview**

### **Transaction Overview**

- The proposed transaction values the combined company at an implied market capitalization of \$494M and pro forma enterprise value of \$381M
- Existing Fold shareholders are anticipated to roll 100% of their equity ownership and will own a pro forma equity ownership of ~71% in the newly combined entity
- On December 30<sup>th</sup>, 2024, Fold announced the funding of a \$30M fixed price convertible note from ATW Partners, struck at a 15% premium to listing valuation and using proprietary BTC on balance sheet as collateral. \$20M was funded initially with an additional \$10M available at de-SPAC close

# **Revenue Generation Flywheel**



### Fold and FTAC Emerald Overview

# Fold, Inc.

- Founded in 2019, Fold is the premier bitcoin financial services gateway for consumers and businesses to engage with and integrate bitcoin into their everyday activities
- Through its market-leading bitcoin back debit card, expansive merchant rewards network, and integrated insured bitcoin custody & no-fee trading, Fold has processed \$2B+ in aggregate transaction volume and has distributed \$40M+ in lifetime bitcoin rewards to its customers
- Fold's strategy allows it to generate a powerful flywheel effect, increasing the company's bitcoin treasury as bitcoin adoption spreads

### FTAC Emerald Acquisition Corp (EMLD)

- FTAC Emerald Acquisition Corp. ("FTAC Emerald") (NASDAQ: EMLD) is a special purpose acquisition company (SPAC) listed on the Nasdaq
- FTAC Emerald is sponsored by Cohen Circle which is an investment firm founded by financial services pioneers, Betsy Cohen and her son Daniel Cohen
- Cohen Circle has an impressive track record in partnering with quality companies through its operational & financial expertise. Since 2015, the firm has provided transformative capital to several late stage fintech companies

# CCM Acted as Exclusive Financial Advisor and Capital Markets Advisor to SK Growth Opportunities Corporation on its Combination with Webull Corporation

### **Announced**



\$4.7B Combination with



Webull

Exclusive Financial Advisor and Capital Markets Advisor

40M+

**Downloads** Globally<sup>(1)</sup>

~\$332B

**Equity Notional** Volumes(2)

**22M** 

Registered

Users<sup>(1)</sup>

Markets Licensed as Broker-Dealer(1)

### **Transaction Overview**

# **Transaction Overview**

- The proposed transaction values the combined company at an implied pro forma enterprise value of \$4.7B
- Webull's shareholders are expected to maintain 100% of their existing equity holdings in the combined company
- Transaction expected to provide gross proceeds of approximately \$100M to Webull from funds held in the SPAC trust account

# **Webull: Leading Digital Investment Platform**

# **Trading**

(†) Stocks













Fixed Income

# Learning

( Chart & Tools

**□** News

s paperTrading

Education

**%** Community

# Investing

**I** Bank Sweep Product

Recurring Investments

Robo-Advisor Retirement Accounts (IRAs)

# **SKGR and Webull Overview**

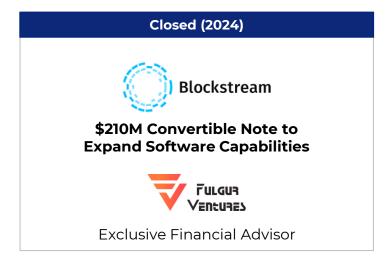
# Webull Corporation ("Webull")

- Webull is a leading digital investment platform built on next generation, global infrastructure which provides a full suite of financial products including in-depth data and analytic tools to 22M registered users globally
- Webull launched in the United States in 2018 and has since expanded to Asia Pacific, Europe and Latin America
- Comprehensive product offerings with competitive pricing, including zero-commission trading in the U.S. and low trading commissions in other markets
- Blue-Chip institutional backing from global shareholders including General Atlantic, Coatue Management, Lightspeed Venture Partners, and RIT Capital Partners

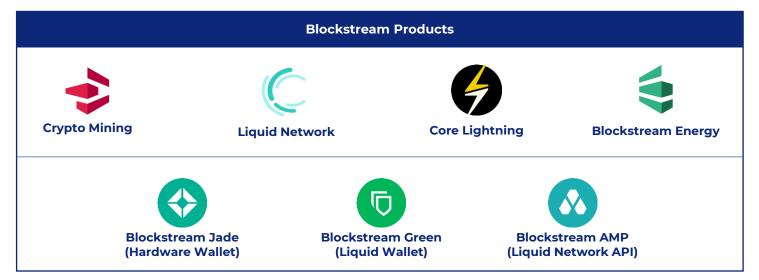
# **SK Growth Opportunities Corporation**

- Led by CEO Richard Chin and CFO Derek Jensen, with substantial experience and established track records in identifying, evaluation, and executing strategic investments and acquisitions
- SK Group is a Fortune Global 500 company and the 2<sup>nd</sup> largest conglomerate in South Korea with 219 businesses across a variety of industries and 70 years of operating history

# CCM Served as Exclusive Financial Advisor To Blockstream for its Successful Capital Raises, Securing \$125M for its Mining Operations and an Additional \$210M for its Software Business







# **Blockstream & Financing Overview**

### **Blockstream Overview**

- Blockstream, founded in 2014, is a leading company in Bitcoin and blockchain infrastructure, dedicated to creating the financial systems of the future through innovative technologies
- The firm focuses on enhancing the Bitcoin ecosystem by developing sidechains, such as the Liquid Network, which enables faster and more confidential transactions while supporting various digital assets
- With a strong emphasis on research and development,
   Blockstream aims to reduce reliance on trust in financial markets and promote a decentralized financial future
- Blockstream Mining introduces innovative financial products like the Blockstream Mining Note (BMN), allowing qualified investors to gain exposure to Bitcoin mining through tokenized hashrate

### **Financing Overview**

- On October 15<sup>th</sup> 2024, Blockstream closed its \$210M funding round to expand its software business led by Fulgur Ventures
- On January 24<sup>th</sup> 2023, Blockstream announced raising \$125M in convertible note and secured loan financing to expand its institutional Bitcoin mining colocation services
  - Kingsway Capital led the round with other investors including Fulgur Ventures

# CCM Acted as Exclusive Financial Advisor to Stronghold Digital Mining (NASDAQ: SDIG) on its Sale to Bitfarms (NASDAQ/TSX: BITF)

### **Announced**



Sale to



# \$125M Equity Value plus **Assumption of \$50M Debt**

Exclusive Financial Advisor to Stronghold

# STRONGH & LD

# 71%

**Implied Premium** to 90 Day VWAP

750 Acres

In Pennsylvania

# **790MW**

Total Long-Term **Expansion Potential** 

# 4.0 EH/s

Current Operating Hashrate

### **Transaction Overview**

- Bitfarms to acquire Stronghold in a stock-for-stock merger transaction. The transaction is valued at approximately \$125M equity value plus the assumption of debt valued at approximately \$50M
- Stronghold shareholders will receive **2.520** shares of Bitfarms for each share of Stronghold they own representing a consideration of \$6.02 per share and a 71% premium to Stronghold's 90-day VWAP
- An estimated annual run-rate cost synergies of ~\$10M

### **Transaction Rationale**

- Integrate vertically by acquiring 2 strategically located power facilities
- **Expand and rebalance** energy portfolio with 300+ MW of U.S. power capacity
- **Energy trading and demand response** opportunities to minimize energy prices
- Unique Bitcoin scaling opportunity and HPC / AI potential
- Environmental remediation technology, land reclamation and detoxification of U.S. waterways
- Compelling transaction economics with all-stock structure preserves balance sheet strength for growth

# Stronghold + Bitfarms

### **Stronghold Digital Mining**

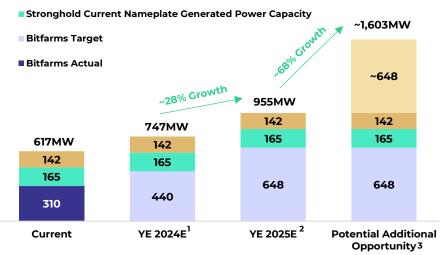
 Stronghold is a vertically integrated crypto asset mining company focused on mining Bitcoin and environmental remediation and reclamation services

### **Bitfarms**

Bitfarms is a global Bitcoin mining company with 12 Bitcoin mining data centers and 2 under development situated in 4 countries: Canada, US, Paraguay and Argentina

### Clear Path to Achieve Growth and Value Creation

- Stronghold PJM Import Power Capacity Additional Opportunity (Beyond 2025E)
- Stronghold Current PJM Import Power Capacity



Source: Public Filings, Announcement Investor Presentation, Press Release

- YE 2024E and YE 2025E estimates per management
- Additional opportunities reflect potential estimates per management and may require new infrastructure and / or agreements

# CCM is the Sole M&A Advisor on Arkon's Acquisition of 200MW Data Center in Ohio

Closed



**Acquisition of** 

**200MW Data Center** 

**Price Undisclosed** 

Sole M&A Advisor

# 100MW

of Capacity by 2023E

**3.3 EH/s** 2023F Hashrate

**\$26M**Fresh Funding

**200MW** 

of Full

Capacity

# **Arkon Energy Overview**

- Arkon is a global data center infrastructure company that buys, builds, and operates world-class, sustainably powered data centers
- Arkon's business and portfolio are institutional grade, diversified across stable jurisdictions with strong revenues and exceptional growth, underpinned by reliable low-cost renewable power, and a robust and growing range of end-use cases
- Arkon's data centers are local consumers in the physically constrained grids where the renewable electricity is generated, helping more of those projects become viable sooner, and accelerating the global renewable energy transition

# **Transaction Highlights**

- Arkon has successfully raised \$26 million in capital from Sandton Capital Partners, a global credit-oriented asset manager, and participation from JGB Management, an existing lender to Arkon. This investment will support Arkon's strategic growth and international expansion
- The acquisition of the data center facility in Ohio is a significant milestone for Arkon Energy for expanding to the U.S.
- Arkon intends to use the facility for providing server hosting services to institutional-scale clients in the Bitcoin sector, creating a predictable, fixed-income revenue stream
- Arkon has identified several opportunities for expansion in North America and expects the acquisition in Hannibal to be the first of several over the next 12 months

# **Ohio Site Overview**

- The data center in Hannibal, Ohio is designed for a 100 megawatts first stage and 200MW second stage capacity
- Arkon plans to immediately commence completion of facility developments which are already underway at Hannibal to rapidly bring the property to its first stage design capacity of 100 MW
- Expected to add up to 3.3 EH/s of processing power to Arkon's hosted hashrate before the end of 2023
- The site is expected to create rural technology jobs, expand Ohio's electrical customer base, and bring investment to the local community

# **Ohio Site**









# **Disclaimer**

Cohen and Company Capital Markets a division of J.V.B. Financial Group, LLC / Member FINRA, SIPC an indirect subsidiary of Cohen & Company, Inc. (NYSE: COHN; "Cohen"). These materials are for discussion purposes only and were prepared exclusively for the benefit of the recipient (including its affiliates, the "Recipient"). These materials were prepared in order to assist the Recipient in evaluating, on a preliminary basis, the feasibility of a possible transaction or series of transactions and do not carry any right of publication or disclosure, in whole or in part, to any other party. Neither this presentation nor any of its contents may be disclosed or used for any other purpose without the prior written consent of J.V.B. Financial Group, LLC ("JVB").

The information contained herein is confidential and is solely for the intended Recipient's attention, and may not be distributed, copied, or shared with any party other than with the prior written approval of JVB. This is not an offer or solicitation of any offer to buy or sell any security or other investment product, nor do these materials constitute legal, accounting, tax, or investment advice. Although the information contained herein is believed to be correct, neither JVB nor any of its respective subsidiaries and affiliates makes any guarantees, express or implied, as to its completeness or accuracy.

The information in this presentation reflects prevailing conditions and JVB's views as of the date of this presentation, all of which are accordingly subject to change, and JVB has no obligation to update this information in the future. JVB's opinions and estimates constitute JVB's judgment and should be regarded as indicative, preliminary and for illustrative purposes only.

The internal projections are not guarantees of future performance and undue reliance should not be placed on them. Such forward-looking statements may involve unknown risks and uncertainties, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance expressed or implied by such forward-looking statements.

Neither JVB nor any of its subsidiaries and affiliates makes any representations as to the actual value which may be received in connection with a transaction or the legal, tax or accounting effects of consummating a transaction.

JVB does not provide any tax advice herein. This presentation is not intended or written, and cannot be used, for the purpose of avoiding U.S. federal, state or local tax penalties. This presentation was written to support the promotion or marketing of the matters addressed herein. Each taxpayer should seek advice based on the taxpayer's particular circumstances from an independent tax advisor.

Securities are offered through J.V.B. Financial Group, LLC, a broker-dealer registered with the United States Securities and Exchange Commission and a member of FINRA and SIPC. Non-securities products and services are offered through one of the JVB affiliates. Securities: Are Not FDIC Insured – Are Not Bank Guaranteed – May Lose Value – Are Not a Bank Deposit – Are Not a Condition to Any Banking Service or Activity – Are Not Insured by Any Federal Government Agency.